ASSOCIATION EFE TUNISIA "EDUCATION FOR EMPLOYMENT"

STATUTORY AUDITOR'S REPORT FINANCIAL YEAR ENDED DECEMBER 31,2023

Summary

	Page
STATUTORY AUDITOR'S REPORT	3
FINANCIAL STATEMENTS	6



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Association EFE Tunisia "Education For Employment" Statutory Auditor's Report Financial Statements - Financial year ended December 31,2023

Report on the financial statements

1. Opinion

In compliance with the assignment entrusted to us by your General Meeting held on November 10th, 2023, we present below our report on the financial statements of EFE Tunisia "Education For Employment" which include the balance sheet as of December 31st, 2023, the statement of income and expenses, and the cash flows statement for the year ended on that date along with the accompanying notes, including the summary of significant accounting policies.

These Financial Statements present a positive net asset of 837 170 Tunisian Dinars, including an income statement indicating a deficit of 90 911 Tunisian Dinars in 2023.

In our opinion, the financial statements present fairly, in all material respects, the financial position of "EFE Tunisia" as of December 31st, 2023, as well its financial performance and its cash flows for the year then ended in accordance with Tunisian GAAPs.

2. Basis For Opinion

We conducted our audit in accordance with international audit standards applicable in Tunisia. Our responsibilities under these standards are further described in the Auditor's Responsibilities for audit of Financial Statements section of this report. We are independent of the Association in accordance with ethical requirements that apply to the audit of the Financial Statements in Tunisia, and we fulfilled other ethical responsibilities we have under these rules.

We believe that the audit evidence we have obtained is sufficient and appropriate basis for our audit opinion.

3. Responsibilities of Management and those charged with governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Accounting System for Enterprises in Tunisia. This responsibility includes the design, the implementation, and the monitoring of such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error and for making accounting estimates that are reasonable in the circumstances.

During the preparation of financial statements, it is the Management's responsibility to assess the association's ability to continue its operations, communicate, if any, issues relating to the continuity of operations and apply the accounting principle of going concern unless the Management intends to liquidate the association or to cease trading or no other realistic solution open to it..

It is the responsibility of those charged with governance to monitor the financial reporting process of the association.



4. Auditor's Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the Financial are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it does not guarantee that an audit conducted in accordance with the international auditing standards applicable in Tunisia will always detect any material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could be reasonably be expected to influence the economic decisions of users taken based on these Financial Statements.

As part of an audit conducted in accordance with the applicable international auditing standards in Tunisia, we exercise our professional judgment and exercise critical judgment throughout this audit.

In addition:

- We identify and assess the risks that the financial statements of material misstatement, whether due to fraud or error, design and implement audit procedures in response to these risks, and gather sufficient evidence reasonable basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than that of a material misstatement resulting from error because fraud may involve collusion, forgery, voluntary omissions, false statements or circumventing internal control;
- We gain an understanding of the internal control elements relevant to the audit in order to design appropriate audit procedures in the circumstances;
- We appreciate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as relevant information provided by them.
- We draw a conclusion as to the appropriateness of management's use of the going concern
 accounting principle and, depending on the evidence obtained, whether or not there is
 significant uncertainty related to events or situations likely to cast significant doubt on the
 company's ability to continue its operations. If we conclude the existence of a material
 uncertainty, we have to attract the attention of readers of our report on the information
 provided in the financial statements or express a modified opinion if this information are
 not adequate. Our conclusions are based on the evidence obtained up to the date of our
 report. Future events or situations could also bring the company to cease operations;
- We evaluate the overall presentation, the form and the content of the Financial Statements, including the information provided in the notes, and assess whether the Financial Statements represent the underlying transactions and events in a way that gives a faithful image.
- We communicate to those charged with governance including the extent and timetable of audit work and our important findings, including any significant deficiencies in internal control that we may have identified during our audit.



5. Report on other legal and regulatory requirements

As part of statutory audit, we also carried out specific procedures prescribed by law and professional standards. Based on these procedures, we did not identify any non-compliance concerning legal and regulatory obligations.

AMC Ernst & Young Kamel El Hammi

Tunis, 12th July 2024

AMC Advenue Folhel Ben Achour *Centre Urbain Nord 1003 Tunis * Iél: 31342 111 - RME 0385482 W

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> Financial Statements As at December 31st, 2023

Summary

- Statement of Financial position as at December 31, 2023
- Statement of revenues and expenses as at December 31, 2023
- Statement of cash flow as at December 31, 2023
- Notes to the financial statements

Statement of Financial Position Year Ended December 31, 2023

In TND

Assets	Notes	31-dec-23	31-dec-22
0			
Assets			
Cash and cash equivalents	2.1.1	1 444 610	1 617 554
Other current assets	2.1.2	814 084	786 334
Receivables and related accounts		-	28 959
Financial Fixed Assets	2.1.3	16 700	221 700
Tangible Fixed Assets	2.1.4	96 232	143 921
Intangible Fixed Assets	2.1.5	-	4 365
Total Assets		2 371 626	2 802 834
Liabilities			
Bank overdrafts and other financial liabilities	2.2.1	13 405	7 098
Other current liabilities	2.2.2	1 126 674	1 557 293
Suppliers	2.2.3	342 169	295 769
Provisions		52 209	14 592
Total Liabilities		1 534 456	1 874 753
NET Assets			
Surplus deferred	2.3	928 081	710 706
Surplus or Deficit of the year	2.3	<90 911>	217 375
Total Net Assets		837 170	928 081
Total of Liabilities and Net Assets		2 371 626	2 802 834

Statement of revenues and expenses

The period from January 1 to December 31, 2023

In TND

	Notes	31-dec-23	31-dec-22
Revenues			
Operationg Grants	3.1.1	2 562 915	6 332 688
Other earnings	3.1.2	896 708	9 233
Other earnings	3.1.2	030 700	3 233
 Total income		3 459 623	6 341 921
Total means		Ĭ.	
<u>Exepenses</u>			
Purchases of consumed supplies	3.2.1.1	625 223	2 387 996
Staff Expenses	3.2.1.2	1 366 588	1 324 779
Depreciations and Provisions	3.2.1.3	493 586	348 428
Other current expenses	3.2.1.4	1 058 955	1 970 411
Net Financial expenses		1 114	-
Other losses		5 069	92 932
Total expenses		3 550 534	6 124 546
Deficit of income over expenses for the year		<90 911>	217 375

Financial Statements as of December 31, 2023

Cash-flow Statement

The period from January 1 to December 31, 2023

In TND

*		31-dec-23	31-dec-22
			9 ~
Cash flows from Operating Activities			
·			
Receipts of income from activities and events		378 525	122 412
Receipts of operating grants		2 581 291	3 801 877
Receipts of other income and contributions		-	-
Disbursement of amounts paid to suppliers		<1 803 661>	<4 098 239>
Disbursement of salaries paid to staff		<636 586>	<822 153>
Other disbursements from current activities		<693 819>	<855 819>
Cash flows from Operating Activities		<174 250>	<1 851 922>
Cash flows from Investing Activities			
		i i	
Payments for acquisitions of financial Fixed Assets		<5 000>	<100 000>
Payments for acquisitions of Tangible and Intangible fixed Assets		-	<366 515>
Cash flows from Investing Activities		<5 000>	<466 515>
Treasury Variance		<179 250>	<2 318 437>
Cash at the beginning of the year		1 610 456	3 928 893
Cash at Closing	4	1 431 206	1 610 456

Financial Statements as of December 31, 2023

NOTES TO THE FINANCIAL STATEMENTS AT 31 DECEMBER 2023

NOTES TO THE FINANCIAL STATEMENTS AT 31 DECEMBER 2023

(Figures in Tunisian Dinars)

NOTE 1- APPLIED ACCOUNTING PRINCIPELS

1-1- <u>Presentation of accounts and the financial statements:</u>

The financial statements of the Association "EDUCATION FOR EMPLOYMENT" "EFE Tunisia" as at December 31, 2023, were prepared in accordance with the accounting hypothesis and conventions provided by the corporate Accounting System of 1996.

The statement of financial position, the statement of income and expenses, and the statement of cash flows are presented in accordance with Tunisian Accounting Standard N°45.

1-2- Accounting System:

The accounting system of "EFE Tunisia" is presented as follows:

The accounting records are kept on PC computers and on the foundation local server. The input if carried out directly on accounting documents.

The accounting software currently in place allows for the preparation of the general subsidiary ledgers, auxiliary trial balances and general ledger trial balances.

1-3- Applied Accounting Principles:

The most significant accounting principles and methods applied by "EFE Tunisia" for the preparation of its financial statements are as follows:

1-3-1- Recognition of tangible and intangible fixed assets:

Tangible and intangible assets are recognized at their acquisition costs, including directly attributable processing costs, and costs incurred for their acquisition and commissioning. They are depreciated on the straight-line method based on the following rates:

Material and tools	15%
Telephone Equipment	20%
Design, Fittings and installations	10%
Office Equipment	20%
Computer Equipment	33,33%

1-3-2- Monetary Unit:

The accounts of "EFE Tunisia" are presented in Tunisian dinars (DT).

1-3-3-Going Concern:

The financial statements as at December 2023 are prepared with going concern perspective.

NOTE 2- INFORMATION AS REGARDS THE STATEMENT OF FINANCIAL POSITION

2-1 ASSETS

2-1.1 <u>Cash and cash equivalents:</u>

This caption totaled 1 444 610 TND as at 31/12/2023, detailed as follows:

	<u>2023</u>	<u>2022</u>
BIAT GIZ	591 771	881 434
BIAT EFE STEP	-	385
BIAT EFE FAST	114 281	334 302
BIAT E.F.E TN	-	10 839
BIAT DROSOS	25 894	-
BIAT MEPI	=	1 353
BIAT EFE CITI	-	40 159
BIAT EFE MEPI ALGERIE	-	18 827
CASH EFE	456	31
CASH ZARZIS	296	-
CASH FORMATION	297	273
BIAT EFE JOBS	305 550	162 508
BIAT EFE ORANGE	(,	23 134
BIAT EFE HIVOSS	796	106 008
BIAT EFE NEA	-	3 021
BIAT EFE MCKINSEY	58 670	35 278
BIAT EFE DAPP	208 418	-
BIAT EFE INNOVI	134 865	-
BIAT EFE OSF	1 404	-
Advances and letter of credit	1 903	
Total	1 444 610	1 617 554

2-1.2 Other current assets:

Other current assets totaled 814 084 TND as at 31/12/2023 detailed as follows :

	<u>2023</u>	<u>2022</u>
Royalties on salaries	49	49
Loan Salaries	9 600	1 420
Various Debtors	9 641	2 093
Accured Expenses assets	3 943	2 769
Impot	_	18 717
Suspense Acts	46 579	2 064
Withholding/Sales	20 984	4 417
Receivable income (*)	802 891	779 722
VAT	683 811	500 749
Provision for impairement VAT	<683 811>	<500 749>
Provision for other impairement	<79 605>	<17 918>
Total	814 084	786 334

Notes of Financial Statements as of December 31, 2023

(*) The receivable income detailed as follows:

<u>Project</u>	<u>Receivable income</u>
GIZ	357 614
USAID-JOBS	103 577
CRDF	11 103
FAST	267 966
ORANGE	11 008
OSF	40 354
receivable income (Others)	11 269
Total	802 891

2-1.3 Financial Fixed Assets:

Financial Fixed Assets totaled 16.700 TND as at 31 December 2023 and detailed as follows:

	<u>2023</u>	<u>2022</u>
Deposit and bonding	16 700	16 700
Equity investments	210 000	205 000
Provisions for impairement of investments	<210 000>	
Total	16 700	221 700

2-1.4 <u>Tangible Fixed Assets</u>:

The net value disclosed in the balance sheet corresponds to the acquisition value of the foundation's fixed assets elements totaling 370,008 TND, reduced by accumulated depreciation totaling 273,776 TND as of December 31, 2023.

The depreciation table is presented under Appendix I. It traces the development of its components.

2-1.5 Intangible Fixed Assets:

The net value disclosed in the balance sheet corresponds to the acquisition value of the foundation's fixed assets elements is null, reduced by accumulated depreciation totaling 108.102 TND as of December 31, 2023.

The depreciation table is presented under Appendix I. It traces the development of its components.

2-2 Liabilities

2-2.1 <u>Bank loans and other financial liabilities :</u>

This accounts totaled 13 405 TND as at 31/12/2023 and detailed as follows;

	<u>2023</u>	<u>2022</u>
BIAT EFE CITI	2 021	-
BIAT EFE ACCENTURE	_	148
BIAT EFE OSF	-	1 666
BIAT DROSOS	-	5 274
BIAT NEAAC ZARZIS	11	11
BIAT EFE TN	11 373	
Total	13 405	7 098

Notes of Financial Statements as of December 31, 2023

2-2.2 Other current Liabilities:

Other current liabilities totaled 1 126 674	ITND, detailed a	as follows as at 31/12/2023:
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Other current habitates totaled 1 120 ov 1112, actions	2023	<u>2022</u>
Due taxes and Duties	23 705	62 949
CNSS	68 772	74 390
CNRPS	134 681	75 994
Provisions for paid vacation	35 264	44 452
Provisions for bonus	67 244	29 268
Accured Expenses	69 338	132 262
Dues Salaries	125 205	17 357
Other Creditors	1 742	2 793
Reported contributions (*)	538 700	1 070 698
Withholding tax CSS	1 113	1 858
Withhorlding tax Salaires	60 909	45 271
Total	1 126 674	1 557 293

^(*) Reported contributions detailed as follows:

Project	Reported contributions
NEAAC	22 945
EFE US	18 377
STEP	40 346
DROSOS	9 956
HIVOS	106 422
CITI Foundtion	14 657
	52 536
DAPP	134 865
Expertise France StartechBoost	138 596
MCKINSEY	
Total	538 700

2-2.3 Suppliers:

This account totaled 342 169 TND as at 31/12/2023 detailed as follows :

	<u>2023</u>	<u>2022</u>
Suppliers – purchases of goods/services	342 169	264 849
Suppliers – invoices not issued	_	<1 150>
Suppliers – Advance	-	<18 764>
Suppliers – Depreciation	-	50 834
Total	342 169	295 769

2-3 Net Assets

The difference between income and expenditure for the year 2023 resulted in a deficit of 90,911 TND. The net assets present a balance of 837,170 TND as of December 31, 2022.

837 170

<90 911>

928 081

Balance as of December 31, 2023

9 233

9 233

Notes of Financial Statements as of December 31, 2023

NOTE 3- INFORMATIONS AS REGARDS THE INCOME STATEMENT

3-1 Operating Income

3-1.1 Grants

	<u>2023</u>	2022
Southerida DROSOS	10 032	82 715
Subsidy DROSOS	10 032	6 126
Subsidy DRC	000 245	2 190 125
Subsidy GIZ	900 245	
Subsidy NEA	22 945	1 450 545
Subsidy CITI	190 584	364 067
Subsidy ORANGE	-	13 613
Subsidy HIVOS	277 295	975 087
Subsidy JOBS	640 099	590 979
Subsidy STEP	40 382	334 026
Subsidy FAST	-	41 178
Subsidy DAPP	346 467	
Subsidy INNOVI	134 865	
Subsidy MCKINSEY	<u> </u>	284 228
Total	2 562 915	6 332 688
3-1.2 Other Income		
	<u>2023</u>	<u>2022</u>
Service delivery MCKINSEY	308 611	-
Rent incomes	7 553	
Receivable income	562 167	-

3.2 Expenses

Total

Expense reimbursement by EFE US

3-2.1 Operating Expenses:

		<u>2023</u>	<u>2022</u>
Purchases of consumed supplies Staff Expenses	3.2.1.1 3.2.1.2	625 223 1 366 588	2 387 996 1 324 779
Depreciation & provision Allowances	3.2.1.3	493 586	348 428
Other operating expenses	3.2.1.4	1 058 955	1 970 411
Total	_	3 544 351	6 031 614

18 377

896 708

Notes of Financial Statements as of December 31, 2023

Purchase of studies and services 561 729 2 291 335 Purchase not in inventory supplies/training 1 313 20 579 Fuel - 326 Purchase not in inventory supplies 28 964 13 060 Water 297 154 Pharmaceutical Product 80 2 937 Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses: 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 49 188 4133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: 2023 2022 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impai	3-2.1.1	Purchases of consumed supplies :	2023	<u>2022</u>
Purchase not in inventory supplies/training 1 313 20 579 Fuel - 326 Purchase not in inventory supplies 28 964 13 060 Water 297 154 Pharmaceutical Product 80 2 937 Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses: 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 20 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for risks and charges 37 617 -			FC4 720	2 204 225
Fuel				
Purchase not in inventory supplies 28 964 13 060 Water 297 154 Pharmaceutical Product 80 2 937 Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses: 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -		y supplies/training	1 313	
Water 297 154 Pharmaceutical Product 80 2 937 Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses : 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions : 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -		v cumplios	28 064	
Pharmaceutical Product 80 2 937 Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses : 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -		y supplies		
Office supplies 23 192 42 831 Electricity 9 648 16 774 Total 625 223 2 387 996 3-2.1.2 Staff Expenses: 2023 2022 Salairies 1 164 408 1 245 480 Paid vacations 206 803 206 803 Social Contributions 206 803 206 803 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -				
Total G25 223 2 387 996 3-2.1.2 Staff Expenses :				
3-2.1.2 Staff Expenses : 2023 2022				
Salairies 1 164 408 1 245 480 Paid vacations < 9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -	Total		625 223	2 387 996
Salairies 1 164 408 1 245 480 Paid vacations < 9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -	3-2.1.2	Staff Expenses :		
Paid vacations <9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -			2023	<u>2022</u>
Paid vacations <9 188> <133 564> Social Contributions 206 803 206 347 Workmen's compensation 4 566 6 016 Training fees - 500 Total 1 366 588 1 324 779 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -	Salairies		1 164 408	1 245 480
Social Contributions Workmen's compensation Training fees Total 206 803 4 566 6 016 7 500 Total 1366 588 1324 779 2023 2022 Depreciation expense for fixed assets Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 208 803 206 347 4 566 6 016 6 016 7 500 2022 2023 2022 2022 2022 2022 2022 2022 2022 2022 2022 2022 2023 2022 2022 2023 2022 2024 2030 2030				
Workmen's compensation Training fees - 500 Total 3-2.1.3 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 3 7 617			206 803	
Total 1 366 588 1 324 779 3-2.1.3 Depreciations and provisions: 2023 2022 Depreciation expense for fixed assets 52 054 47 319 Provisions for depreciation of asset accounts 193 915 301 109 Provisions for impairment of equity investments 210 000 - Provisions for risks and charges 37 617 -		n	4 566	6 016
3-2.1.3 Depreciations and provisions: 2023 Depreciation expense for fixed assets Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 2023 47 319 301 109 210 000 - 210 0	Training fees		-	500
Depreciation expense for fixed assets52 05447 319Provisions for depreciation of asset accounts193 915301 109Provisions for impairment of equity investments210 000-Provisions for risks and charges37 617-	Total		1 366 588	1 324 779
Depreciation expense for fixed assets52 05447 319Provisions for depreciation of asset accounts193 915301 109Provisions for impairment of equity investments210 000-Provisions for risks and charges37 617-				
Depreciation expense for fixed assets Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 37 617	3-2.1.3	Depreciations and provisions :		
Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 301 109 210 000 - 37 617 -			<u>2023</u>	2022
Provisions for depreciation of asset accounts Provisions for impairment of equity investments Provisions for risks and charges 301 109 210 000 - 37 617 -	Depreciation expense for	fixed assets	52 054	47 319
Provisions for impairment of equity investments 210 000 Provisions for risks and charges 37 617	- 15.			
Provisions for risks and charges 37 617 -	-			-
Total 493 586 348 428			37 617	
	Total		493 586	348 428

Notes of Financial Statements as of December 31, 2023

3-2.1.4 Other Operating Expenses:

	<u>2023</u>	<u>2022</u>
Fees and training Expenses	450 815	1 177 037
Receptions	141 538	135 298
Travels	100 147	305 593
Rent Head office	132 747	117 555
insurance	65 800	111 236
Communication charges	39 167	39 489
Adverts/Events	36 381	27 156
Various rents	26 119	20 243
Car rentals	4 042	2 950
FOPROLOS	12 268	13 548
Bank fees	5 075	7 200
Repairs and maintenance	11 510	2 316
Taxi charges	69	181
Others	33 276	10 609
Total	1 058 955	1 970 411

Notes aux Etats financiers au 31 Décembre 2023

NOTE 4- INFORMATIONS AS REGERDS CASH FLOW STATMENT

The cash flow statement gave rise to a negative variance of <179.250> TND au 31 December 2023 detailed as follows:

- ✓ Cash-flow from operating activities for <174.250> TND.
- ✓ Cash-flow from investing activities t de <5.000>TND.

	<u>2023</u>	<u>2022</u>
Cash and cash equivalents Bank overdrafts	1 444 610 <13 405>	1 617 554 <7 098>
Total	1 431 206	1 610 456

Notes of Financial Statements as of December 31, 2023

NOTE 5- NOTE ON EVENTS AND MANIFESTATIONS ORGANIZED

	Event 1: • HIVOS : Closing Ceremony (March 2023)	Event 2: • CITI 10 : Closing Ceremony (September 2023)	Event 3: • Digitalworks GIZ: 1 st Graduation ceremony (November 2023)	Event 4:• Digitalworks GIZ: 1 st ALTERNANCE CONFERENCE (November 2023)	Event 5:• (Cost Share Hivos-FAST)Demo day Cohorte 1 (August 23)
Receipts					
*Taxes	ONT -	ONT -	ONT -	- ONT	QNL -
*Sponsoring/Grant	13900,864	5501	42364,346	10556	9418,29
*Sales	ONT -	QNT -	GNT -	- QNT	ONT -
Total Reciepts	13900,864	5501	42364,346	10556	9418,29
Expenses	Event: • HIVOS : Closing Ceremony (March 2023)	Event 2: • CITI 10 : Closing Ceremony (September 2023)	Event 3: • Digitalworks GIZ : 1 st Graduation ceremony (November 2023)	Event 4:• Digitalworks GIZ: 1 st ALTERNANCE CONFERENCE (November 2023)	Event 5:• (Cost Share Hivos-FAST)Demo day Cohorte 1 (August 23)
COMMUNICATION		6286	16110,53		8017,29
ORGANISATION/ENVENMENTIEL	10329,864	4447	16882,816		
MODERATEUR	3571	2125	3257	4000	
CONFERANCE ALTERNANCE				9529	
VENUE RENTAL/HOTEL/SALLE		5501	1191		
REFRESHMENT			4923		1401
Total	13900,864	21952	42364,346	10556	9418,29
Surplus / Deficit	UNT -	ONT -	ONT -	- DNT	- TND

Notes of Financial Statements as of December 31, 2023

NOTE 6- NOTE ON THE BUDGET

Postulate from start: All projects are marked by an overlap over the calendar year, a linear prorating work has been done to reflect the N and N+1 budget over the calendar year assuming that the activities are also carried out at a linear pace over the year:

Rubriques	Budget 2024	Budget 2023	Réalisations 2023	Ecarts 2023	Explications
USAID JOBS	OTND	608 868 TND	825 017 TND	-216 149 TND	The USAID Project started in september, 2020, the activities started effectively during the first quarter of the project duration. The USAID Jobs project strategy was approved in february 2020. the implementation of the project activities ended in semptember 2023, and reporting and closing formalities ended December 2023.
CITI Foundation	107 603 TND	195 300 TND	195 120 TND	180 TND	Citi 10 Foundation project is a JTP project that stared in January 2023 and is planned to be run in 11 months, during 2022 part of Citi 8 and the whole Citi 9 project has been run
FAST	277 345 TND	438 564 TND	275 246 TND	163 319 TND	FAST Project (Femmes et Accélération pour les Start-ups et TPE) is financed by the "Agence Française de Développement" and held by "Ia Caisse des Dépôts et Consignations de Tunisie (CDC T)" with technical support of "Expertise France". The project started in October 2022 for a 24 moths duration, Implementation took effectively place since first quarted 2023
GIZ Digital Works	359 839 TND	1 551 444 TND	1 270 681 TND	280 764 TND	The implementation of the GIZ-funded DigitalWorks project took a start-up pace from the last quarter of 2021 and really started in 2022, a request of extention has been submitted to the donor in order to extend period of the project to December 2023 with no Budget impact.

Notes of Financial Statements as of December 31, 2023

HIVOS GreenWorks	ONT 0	356 929 TND	356 929 TND	ONT 0	the project benefited from a cost-free extension that considered Covid19-related interruptions to take end in December2022, a second extention led the project to end in March 2023
McKinsey- Aneti Assistance	412 740 TND	315 227 TND	179 660 TND	135 568 TND	The implementation of the ANETI technical assistance project started in2022 and is planned to be completed fourth quarter 2024
Rubriques	Budget 2024	Budget 2023	Réalisations 2023	Ecarts 2023	Explications
DAPP Y1 + Y2- DCC	541 071 TND	241 590 TND	294 644 TND	-53 054 TND	DAPP Program started in June 2023 for 11 months and most of the indicators are to be reached in december 2023
Startech Boost by Innovi	297 000 TND	OTND	1 683 TND	-1 683 TND	Startech Boost Project by Innovi Expertise France started December 2023 and due to be completed November 2024, Implementation of incubation and accelaration activities by Startech, EFE Tunisia Incubator in Zarzis
Digital Works 2.0 Proposal under Due Diligence Phasis	3 300 000 TND	O TND	0 TND	OTND	Digital Works 2.0 submitted to GIZ & Alghurair Foudation under coast sharing modalities, EFE Tunisia reached Due diligence Phasis and running Budget discussion phais with both donors, estimation considering 10 Months in 2024
Total	5 295 598 TND	3 707 923 TND	3 398 979 TND	308 944 TND	

Notes of Financial Statements as of December 31, 2023

Table of intangible an	angible and tangi	ble fixed asset	d tangible fixed assets and amortization at 31/12/2023	ion at 31/12/2	023		
	Fixed	Fixed assets – Gross Values	alues		DEPRECIATION		Net Values
DESIGNATION	31/12/2022	ACQUISIT°.	31/12/2023	31/12/2022	DOTATION	31/12/2023	31/12/2023
Intangible Fixed Assets							
Software	100 682	l	100 682	100 682	1	100 682	1
Website EFE	7 420		7 420	7 420	1	7 420	1
Total Intangible Fixed Assets	108 102	ī	108 102	108 102	•	108 102	
Tangible Fixed Assets							
Computer Equipments	254 407	ľ	254 407	158 860	35 452	194 312	960 092
Office Equipements	73 334	Ţ	73 334	41 679	8 238	49 917	23 417
Fittings, Design and Installations & functions facilities	33 494	ľ	33 494	18 229	2 786	21 015	12 479
Phone Equipments	8 772	1	8 772	7 319	1 214	8 533	239
		1					
Total Tangible Fixed Assets	370 008		370 008	226 084	47 690	273 776	96 230
TOTAL	478 110	В	478 110	329 820	47 690	381 877	96 230